

# Highlights of the year



## Financial highlights

- Underlying sales growth of 5.5%
- Operating margin of 13.1%, with an underlying improvement of 0.2 percentage points
- Earnings per share from continuing operations up 12%
- Total regular dividends to rise by 7%

### Turnover<sup>(1)(2)(3)</sup>

	€ million	£ million
2007	40 187	27 416
2006	39 642	27 028

### Underlying sales growth<sup>(1)</sup>

	%
2007	5.5
2006	3.8

### Operating profit<sup>(1)(2)(3)</sup>

	€ million	£ million
2007	5 245	3 578
2006	5 408	3 687

### Operating margin<sup>(1)</sup>

	%
2007	13.1
2006	13.6

### Dividends<sup>(3)(4)</sup>

	€ per Ordinary €0.16 share of NV	pence per Ordinary 3 1/8p share of PLC
2007	0.75	51.11
2006	0.70	47.66

- (1) From continuing operations.  
 (2) Sterling translated for convenience only.  
 (3) For \$ conversions, see the Summary Financial Statement on pages 25 and 26.  
 (4) In addition, a one-off dividend of €0.26 per Ordinary NV share and 17.66p per Ordinary PLC share was paid in December 2006.

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### Important note

The two parent companies, Unilever N.V. (NV) and Unilever PLC (PLC), together with their group companies, operate effectively as a single economic entity (the Unilever Group, also referred to as Unilever or the Group). This Annual Review therefore deals with the operations and the results of the Unilever Group as a whole. The Unilever Annual Review (which contains the Summary Financial Statement) and Annual Report and Accounts are produced in Dutch and English.

### Forward-looking statements

This document contains certain statements that are neither reported financial results nor other historical information. These statements are forward-looking statements including within the meaning of the US Private Securities Litigation Reform Act of 1995. For a description of factors that could affect future results, reference should be made to the full 'Cautionary statement' on page 37.